

MEMORANDUM OF UNDERSTANDING

(MoU)

BETWEEN



And

**Prakasam Engineering College (Autonomous)
Kandukur, SPSR Nellore District, Andhra Pradesh**



for

**Short-Term and Long-Term Internships (Commercial basis) Student
Development Programs & Faculty Development Programs under
Everyday Learning Platform from ExcelR (Non-Commercial)**

ExcelR Edtech Pvt.Ltd

49, 1st Cross, 27th Main, behind Tata Motors, 1st Stage, BTM Layout, Bengaluru, Karnataka 560068

Email: enquiry@excelr.com | 1800-212-2120(Toll Free)

www.excelr.com

PREAMBLE:

This Memorandum of Understanding (hereinafter referred to as the 'MOU') is entered into on this
09th day of April month, 2023

(Date 09/04/2023),

by and between **ExcelR Edtech Pvt.Ltd,**
(hereinafter referred to as the 'First Party')

And

Prakasam Engineering College (Autonomous)
Kandukur, SPSR Nellore District, Andhra Pradesh
(Hereinafter referred to as the "Second Party",

(First Party and Second Party are hereinafter jointly referred to as 'Parties' and individually as
the 'Party')

The purpose of this MoU is to establish a collaborative framework for providing **Short-Term , Long-Term Internships (Commercial basis), Student Development Programs and Faculty Development Programs under Everyday Learning Platform from ExcelR (Non-Commercial) basis.**

The collaboration encompasses both **non-commercial (free) and commercial (paid) aspects** to address the needs of diverse stakeholders effectively.

CLAUSE 1: CO-OPERATION

1. Objectives:

- Enhance skill development and employability through emerging technology training.
- Bridge gaps between academic and industry standards.

2. **Communication:** Both Parties will establish clear communication channels to facilitate smooth implementation and feedback.

3. **Expertise Sharing:** The First Party will deploy expert faculty for impactful training programs tailored to the Second Party's needs.

CLAUSE 2: SCOPE OF THE MoU

1. Deliverables from First party to the Second party on Non - Commercial Terms:

- Access to **free EDL programs** after fulfilling participation criteria (refer Clause 3).
- Industry-relevant guest lectures twice a year at no cost.
- Guidance for curriculum development to align with current industry demands.

2. Deliverables from First party to the Second Party on Commercial Terms:

- Customized training programs for advanced skill development, beyond the scope of free initiatives.

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- Long-term access to advanced learning modules, projects, and internships on a paid basis (commercial).
- Provision of certification programs aligned with specific industry standards.

3. Deliverable Focus Area:

- Student-centric training on trending technologies like **Data Science, AI, ML, Analytics, Full Stack Development** etc.
- FDPs focused on pedagogy, research, and the latest technological advancements.

CLAUSE 3: ELIGIBILITY FOR FREE EDL PROGRAMS

- 1. Minimum Criteria:** The Second Party must ensure participation of at least **200 students annually** in training programs organized by the First Party.
- 2. Entitlements Upon Fulfillment:**
 - Access to **free SDPs and FDPs** under the EDL initiative.
 - LMS access for students for a 12-month duration for relevant SDPs.
- 3. Objective:** Empower institutions with cost-effective training solutions to upskill students and faculty while maintaining an inclusive approach.

CLAUSE 4: COMMERCIAL ENGAGEMENTS for SDPs/FDPs/CRTs/Certifications, Internships, Industry aligned Projects etc.

- 1. Objectives:** To offer customized, specialized, advanced training and extended benefits beyond the limits of free initiatives to meet institutional demands.
- 2. Specific program for Short-Term Internships & Long-Term Internships:**

Both the parties mutually agree on collaborating for an exclusive tie up for the Long-Term internships & Short-Term internships for all the students take up the Internships (Long-Term & Short-Term) as per the admissible academic stage from ExcelR.
- 3. Other Custom Offerings:**
 - Development of institution-specific programs addressing unique learning requirements.
 - Corporate-grade certification aligned with industry needs.
- 4. Fee Structure:**
 - For **Specific program for Short-Term Internships & Long-Term Internships as per Clause 4:**
 - For Other Custom Offerings as per Clause 4: 3: Mutually agreed terms will be documented in separate commercial agreements.
- 5. Rationale:** Commercial programs support the First Party's ability to deliver high-quality resources, certified trainers, and scalable infrastructure.

CLAUSE 5: INTELLECTUAL PROPERTY

- 1. Ownership:** The First Party retains intellectual property rights over training content and materials.

2. **Confidentiality:** Shared information will remain confidential unless legally required to be disclosed.

CLAUSE 6: VALIDITY & TERMINATION

1. **Validity Period:** This MoU remains valid for two years from the date of signing.
2. **Termination Clause:** Either Party may terminate the MoU with 30 days' prior written notice. Upon termination, mutual obligations will cease unless specifically agreed upon.

CLAUSE 7: RELATIONSHIP BETWEEN PARTIES

1. **Independent Entities:** This MoU does not establish a partnership, joint venture, or agency relationship.
2. **Use of Name:** Neither Party shall use the name or logo of the other Party without prior written consent.

AGREED:

For: ExcelR Edtech Pvt. Ltd

Srinivas Reddy Gurrala
Director
ExcelR Edtech Pvt.Ltd



Prakasam Engineering College
(Autonomous)

Signing Authority Details

Name : PRINCIPAL
Designation: PRAKASAM ENGINEERING COLLEGE
Kantjiri Road
KANDUKUR-523105, Prakasam Dt, (A.P.)

Authorized Signatory

Authorized Signatory

GST: 27AAEFE5003F1ZX

TIN: HYDE02965

Witness:

Witness 1:

Witness 2:

Addendum – 1

A. Internship Agenda: Details of the deliverables for the Internship program are as follows:

- a. Self-paced & Live Mentoring: 60+ hours of self-paced learning with 10 hours of live mentoring for basics and project guidance.
- b. Comprehensive Resources: Access to session recordings, study materials, assignments, and practice tests for reinforced learning.
- c. Extended LMS Access: One-year (365 days) platform access for continuous learning and revision.
- d. 5 Technology skill-oriented courses in Self-paced model for career advancement and certificate will be issued upon completion of the courses
- e. Campus Recruitment Training: 240+ hours focused on programming, coding, and company-specific papers.
- f. Career Tools: Self-paced tech courses, GitHub and LinkedIn guidance, and resume-building tips.

B. Payment structure: For Specific program for Short-Term Internships & Long-Term Internships for Academic years April 2023 to May 2025

- a. Payment for all students to be done directly by College to ExcelR in consolidated format
- b. LMS access will be allocated by ExcelR to individual students of the College as per the student details of individual Email ID and Mobile Number that would be provided by the college
- c. Detailed agenda and deliverables will be shared via addendum

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